

**ITC Limited** Virginia House 37 J. L. Nehru Road Kolkata 700 071, India Tel. : 91 33 2288 9371 Fax : 91 33 2288 4016 / 1256 / 2259 / 2260

 $24^{th} \ July, \ 2021$ 

The Manager Listing Department National Stock Exchange of India Limited Exchange Plaza Plot No. C-1, G Block Bandra-Kurla Complex Banda (East) Mumbai 400 051 The General Manager Dept. of Corporate Services BSE Limited P. J. Towers Dalal Street Mumbai 400 001 The Secretary The Calcutta Stock Exchange Limited 7, Lyons Range Kolkata 700 001

Dear Sirs,

## Unaudited Financial Results for the Quarter ended 30th June, 2021

Further to our letter dated 10<sup>th</sup> July, 2021, we enclose, in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the following, as approved by the Board of Directors of the Company at the meeting held today, i.e. 24<sup>th</sup> July, 2021:

- (i) Unaudited Financial Results of the Company, both Standalone and Consolidated, for the Quarter ended 30<sup>th</sup> June, 2021;
- (ii) Unaudited Segment-wise Revenue, Results, Assets and Liabilities of the Company, both Standalone and Consolidated, for the Quarter ended 30<sup>th</sup> June, 2021; and
- (iii) Limited Review Reports from the Statutory Auditors, Messrs. S R B C & CO LLP, on the aforesaid Standalone and Consolidated Financial Results.

The meeting commenced at 5.20 p.m. and concluded at  $\frac{7 \cdot 35}{2}$  p.m.

Yours faithfully, ITC Limited

(R. K. Singhi) Executive Vice President & Company Secretary

Encl. as above.



### Statement of Unaudited Standalone Financial Results for the Quarter ended 30th June, 2021

					(₹ in Crores)
	r		Corresponding	Preceding	Twelve
Particulars		3 Months	3 Months	3 Months	Months
		ended	ended	ended	ended
		30.06.2021	30.06.2020	31.03.2021#	31.03.2021
		(Unaudited)	(Unaudited)	(Audited)	(Audited)
Gross Revenue from sale of products and services	(i)	12884,45	9435.61	14023.41	48151.24
Other operating revenue	(ii)	74.70	66.14	133.55	373.30
REVENUE FROM OPERATIONS[(i)+(ii)]	1	12959.15	9501.75	14156.96	48524.54
OTHER INCOME	2	428.99	896.82	771.97	3250.99
TOTAL INCOME (1+2)	3	13388.14	10398.57	14928.93	51775.53
EXPENSES					
a) Cost of materials consumed		3824.07	3048.44	3580.40	13605.07
b) Purchases of stock-in-trade		2342.68	1676.61	2424.74	6896.40
c) Changes in inventories of finished goods, stock-in-trade, work-					
in-progress and intermediates	l	(380.65)	(778.13)	71.02	(526.86)
d) Excise duty		742.02	590.43	862.30	3039.43
e) Employee benefits expense		734.10	696.92	735.56	2820.95
f) Finance costs		10.32	16.79	3.14	47.47
g) Depreciation and amortization expense		395.48	398.18	387.97	1561.83
h) Other expenses		1704.77	1620.90	2009.90	7167.09
TOTAL EXPENSES	4	9372.79	7270.14	10075.03	34611.38
PROFIT BEFORE EXCEPTIONAL ITEMS AND TAX (3-4)	5	4015.35	3128.43	4853.90	17164.15
EXCEPTIONAL ITEMS	6	-	-	_	-
PROFIT BEFORE TAX (5+6)	7	4015.35	3128.43	4853.90	17164.15
TAX EXPENSE	8	1001.86	785.67	1105.49	4132.51
a) Current Tax		993,46	767.95	1139.84	4035.36
b) Deferred Tax		8,40	17.72	(34.35)	97.15
PROFIT FOR THE PERIOD (7-8)	9	3013.49	2342.76	3748.41	13031.64
OTHER COMPREHENSIVE INCOME	10	176.63	(5.73)	27.03	246.25
A (i) Items that will not be reclassified to profit or loss		182.87	(17.83)	29.14	215.26
<ul><li>(ii) Income tax relating to items that will not be reclassified to profit or loss</li></ul>		(0.55)	0.97	1.48	0.49
B (i) Items that will be reclassified to profit or loss		(7.61)	14.87	(4.79)	40.76
(ii) Income tax relating to items that will be reclassified to profit or		1.92	(3.74)	1.20	(10.26)
loss		_	· · ·		
TOTAL COMPREHENSIVE INCOME (9+10)	11	3190.12	2337.03	3775.44	13277.89
PAID UP EQUITY SHARE CAPITAL	12	1230.88	1229.22	1230.88	1230.88
(Ordinary Shares of ₹ 1/- each)					
RESERVES EXCLUDING REVALUATION RESERVES	13				57773.70
EARNINGS PER SHARE (of ₹ 1/- each) (not annualised):	14				
(a) Basic (₹)		2.45	1.91	3.04	10.59
(b) Diluted (₹)	l	2.45	1.91	3.04	10.59

# The figures for the preceding 3 months ended 31.03.2021 are the balancing figures between the audited figures in respect of the full financial year ended 31.03.2021 and the year to date figures upto the third quarter of that financial year.

Notes :

- 1 The Unaudited Standalone Financial Results and Segment Results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at the meeting held on 24th July, 2021.
- 2 The continuing significant brand building costs covering a range of personal care and branded packaged food products are reflected under 'Other expenses' stated above and in Segment Results under 'FMCG-Others'.
- 3 The amalgamation of Hobbits International Foods Private Limited and Sunrise Sheetgrah Private Limited, wholly owned subsidiaries, with the Company was approved by the Board of Directors on 4th September, 2020. Hearing on the petition seeking sanction for amalgamation from the Hon'ble National Company Law Tribunal, Allahabad Bench, has been completed and the order is awaited. The said amalgamation will take effect from 27th July, 2020, being the appointed date and pending such order, the impact of amalgamation has not been given effect in these results.
- 4 The Company has considered the possible effects that may arise out of the still unfolding COVID-19 pandemic on the carrying amounts of property, plant & equipment, intangible assets, investments, inventories, trade receivables, etc. For this purpose, the Company has considered internal and external sources of information up to the date of approval of the Standalone Financial Results including credit reports and related information, economic forecasts, market value of certain investments etc. Based on the current estimates, the Company does not expect any significant impact on such carrying values. The impact of COVID-19 on the Company's financial statements may differ from that estimated as at the date of approval of Standalone Financial Results.

5 This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

### Limited Review

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The Limited Review, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed and the related Report does not have any impact on the above 'Results and Notes' for the Quarter ended 30th June, 2021 which needs to be explained.

### ITC LIMITED Unaudited Segment-wise Revenue, Results, Assets and Liabilities for the Quarter ended 30th June, 2021

					STAND	ALONE	(₹ in Crore
						Preceding 3	Twelv
Parti	culars			3 Months ended 30.06.2021	3 Months ended 30.06.2020	Months ended 31.03.2021 <sup>#</sup>	Month ende 31.03.202
			00	(Unaudited)	(Unaudited)	(Audited)	(Audited
	•			(Onaddited)	(Unaudited)	(Addited)	Audited
1.	Segr	nent K	evenue				
	a)	FMCG	- Cigarettes	5122.19	3853.79	5859.60	20333.1
			- Others	3725.55	3374.57	3687.50	14728.2
		Total	FMCG	8847.74	7228.36	9547.10	35061.3
	b)	Hotels		127.24	22.58	287.77	627.5
	c)		usiness	4091.27	3746.30	3368.92	12582.2
	d)	Total	ooards, Paper & Packaging	1582.65 14648.90	1026.44 12023.68	1655.91 14859.70	5618.5 53889.6
		, otal				11000.10	
	Less	: Inter-s	segment revenue	1764.45	2588.07	836.29	5738.3
Gro	ss Rev	enue fi	om sale of products and services	12884.45	9435.61	14023.41	48151.2
2.	Segr	nent R	esults				
	a)	FMCG	- Cigarettes	3220.94	2356.38	3666.49	12720.4
	,		- Others [Note (i)]	173.44	125.41	188.63	832.6
		Total	FMCG	3394.38	2481.79	3855.12	13553.1
		11-1-1-			(0.40.50)	(40,40)	(50.1.0
	b)	Hotels Agri Bu	icinoes	(151.45) 195.74	(242.58) 178.73	(40.10) 189.85	(534.9 820.7
	c) d)	0	oards, Paper & Packaging	392.83	160.12	323.25	1098.6
	α)	Total	ourde, ruper a ruenaging	3831.50	2578.06	4328.12	14937.6
	1.000		Finance Conte	40.00	40.70	2.44	47.4
	Less	: i) ii)	Finance Costs Other un-allocable (income) net of	10.32	16.79	3.14	47.4
		,	un-allocable expenditure [Note (ii)]	(194.17)	(567.16)	(528.92)	(2274.0
		iii)	Exceptional Items	-	-	-	-
Prof	it Befo	re Tax		4015.35	3128.43	4853.90	17164.1
3.	Segn	nent A	ssets				
	a)	FMCG	- Cigarettes	6719.42	6736.71	6737.04	6737.0
	)		- Others	11973.88	10209.59	11392.40	11392.4
		<b>T</b> = 4 = 1 1	-	40000.00	40040.00	10100 11	40400 4
		Total	-MCG	18693.30	16946.30	18129.44	18129.4
	b)	Hotels		6513.28	6577.62	6525.59	6525.5
	c)	Agri Bu		4720.44	4304.84	5004.19	5004.1
	d)	•	oards, Paper & Packaging	7548.37	7073.03	7244.53	7244.5
		Total		37475.39	34901.79	36903.75	36903.7
		Unalloc	cated Corporate Assets	36975.48	44298.77	34676.79	34676.7
ota	l Asse	ts		74450.87	79200.56	71580.54	71580.5
	Segn	nent Li	abilities				
	<b>a</b> )	EMOO	Circustor	2700.04	4704.05	4400 50	4400 5
	a)	FINCG	- Cigarettes - Others	3789.81 2481.67	4701.65 2559.08	4469.56 2534.55	4469.5 2534.5
		Total I	MCG	6271.48	7260.73	7004.11	7004.1
		Hotels		740.23	812.57	769.31	769.3
	b)	1101013		1144.78	1175.76	1158.87	1158.8
	C)	Agri Bu		1 1			
	-	Agri Bu Paperb	siness oards, Paper & Packaging	1130.54	930.03	1080.26	1080.2
	C)	Agri Bu		1 1		1080.26 10012.55	1080.2 10012.5
	C)	Agri Bu Paperb <b>Total</b>		1130.54	930.03		

# The figures for the preceding 3 months ended 31.03.2021 are the balancing figures between the audited figures in respect of the full financial year ended 31.03.2021 and the year to date figures up to the third quarter of that financial year.

Note (i): In respect of FMCG-Others segment, earnings before interest, taxes, depreciation and amortization (EBITDA) for the quarter ended 30.06.2021 is ₹ 298.73 Crores (quarter ended 30.06.2020 is ₹ 257.34 Crores, quarter ended 31.03.2021 is ₹ 305.98 Crores and twelve months ended 31.03.2021 is ₹ 1316.82 Crores).

Note (ii): As stock options and stock appreciation linked reward units are granted under the ITC Employee Stock Option Schemes (ITC ESOS) and ITC Employee Cash Settled Stock Appreciation Linked Reward Plan (ITC ESARP), respectively, to align the interests of employees with those of shareholders and also to attract and retain talent for the enterprise as a whole, the charge thereof do not form part of the segment performance reviewed by the Corporate Management Committee.

V to As :

### Notes:

(1) The Company's corporate strategy aims at creating multiple drivers of growth anchored on its core competencies. The Company is currently focused on four business groups : FMCG, Hotels, Paperboards, Paper & Packaging and Agri Business. The Company's organisational structure and governance processes are designed to support effective management of multiple businesses while retaining focus on each one of them.

The Operating Segments have been reported in a manner consistent with the internal reporting provided to the Corporate Management Committee, which is the Chief Operating Decision Maker.

(2) The business groups comprise the following :

FMCG : Cigarettes : Others	-	Cigarettes, Cigars etc. Branded Packaged Foods Businesses (Staples & Meals; Snacks; Dairy & Beverages; Biscuits & Cakes; Chocolates, Coffee & Confectionery); Education and Stationery Products; Personal Care Products; Safety Matches and Agarbattis; Apparel.
Hotels	-	Hoteliering.
Paperboards, Paper & Packaging	-	Paperboards, Paper including Specialty Paper & Packaging including Flexibles.
Agri Business	-	Agri commodities such as soya, spices, coffee and leaf tobacco.

(3) Segment results of 'FMCG : Others' are after considering significant business development, brand building and gestation costs of Branded Packaged Foods businesses and Personal Care Products business.

Registered Office : Virginia House, 37 J.L. Nehru Road, Kolkata 700 071, India

Dated : 24th July, 2021 Place : Kolkata, India

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For and on behalf of the Board

Chairman & Managing Director

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Statement of Unaudited Consolidated Financial Results for the Quarter ended 30th June, 2021

	T. T.		Corrossadia	Dreedin	(₹ in Crores)
Particulars		3 Months	Corresponding 3 Months	Preceding 3 Months	Twelve Months
		ended 30.06.2021	ended 30.06.2020	ended 31.03.2021 <sup>#</sup>	ended 31.03.2021
		(Unaudited)	(Unaudited)	(Audited)	(Audited)
Gross Revenue from sale of products and services	(i)	14176.72	10426.43	15282.94	52835.15
Other operating revenue	(ii)	64.04	52.03	121.43	319.97
REVENUE FROM OPERATIONS[(i)+(ii)]	1	14240.76	10478.46		53155.12
	2	447.04	925.13	579.49 15983.86	2632.56
TOTAL INCOME (1+2)	3	14687.80	11403.59	15903.00	55787.68
EXPENSES					
a) Cost of materials consumed		3893.37	3086.56	3684.02	13939.84
b) Purchases of stock-in-trade		2324.37	1646.11	2442.29	6836.87
<ul> <li>Changes in inventories of finished goods, stock-in-trade, work-in- progress and intermediates</li> </ul>		(410.84)	(737.21)	11.42	(645.27)
d) Excise duty		993.51	704.39	1062.10	3882.34
e) Employee benefits expense		1171.75	1104.75		4463.33
f) Finance costs		9.34	15.82	2.88	44.58
g) Depreciation and amortization expense		414.13	418.99	408.51 2188.82	1645.59
h) Other expenses TOTAL EXPENSES	4	1824.86 10220.49	1728.30 7967.71	10944.64	7675.31 37842.59
TOTAL EXPENSES	4	10220.49	7907.71	10344.04	01042.08
PROFIT BEFORE EXCEPTIONAL ITEMS AND TAX (3-4) EXCEPTIONAL ITEMS	5 6	4467.31	3435.88	5039.22 -	17945.09
PROFIT BEFORE TAX (5+6)	7	4467.31	3435.88	5039.22	17945.09
TAX EXPENSE	8	1123.87	868.81	1222.38	4555.29
a) Current Tax		1119.53	854.33	1263.12	4463.74
b) Deferred Tax		4.34	14.48	(40.74)	91.55
PROFIT FOR THE PERIOD (7-8)	9	3343.44	2567.07	3816.84	13389.80
SHARE OF PROFIT / (LOSS) OF ASSOCIATES AND JOINT VENTURES	10	0.71	(4.34)	2.78	(6.92)
PROFIT AFTER TAX, SHARE OF PROFIT OF ASSOCIATES AND JOINT VENTURES (9+10)	11	3344.15	2562.73	3819.62	13382.88
OTHER COMPREHENSIVE INCOME	12	233.82	13.43	(36.19)	206.91
A (i) Items that will not be reclassified to profit or loss		219.24	(16.79)	42.23	261.51
(ii) Income tax relating to items that will not be reclassified to profit or		(0.55)	0.97	(1.15)	(1.38)
loss B (i) Items that will be reclassified to profit or loss		13.21	32.99	(78.47)	(42.96
(ii) Income tax relating to items that will be reclassified to profit or loss		1.92	(3.74)	1.20	(10.26)
TOTAL COMPREHENSIVE INCOME (11+12)	13	3577.97	2576.16	3783.43	13589.79
PROFIT FOR THE PERIOD ATTRIBUTABLE TO :	13	5511.51	2570.10	5765.45	15569.78
OWNERS OF THE PARENT		3276.48	2511.00	3755.47	13161.19
NON-CONTROLLING INTERESTS		67.67	51.73	64.15	221.69
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD ATTRIBUTABLE TO :					
OWNERS OF THE PARENT		3510.30	2524.43	3718.81	13368.35
NON-CONTROLLING INTERESTS		67.67	51.73	64.62	221.44
PAID UP EQUITY SHARE CAPITAL Ordinary Shares of ₹ 1/- each)	14	1230.88	1229.22	1230.88	1230.88
RESERVES EXCLUDING REVALUATION RESERVES	15				59116.46
EARNINGS PER SHARE (of ₹ 1/- each) (not annualised):	16				
(a) Basic (₹)		2.66	2.04	3.05	10.70
(b) Diluted (₹)		2.66	2.04	3.05	10.70

# The figures for the preceding 3 months ended 31.03.2021 are the balancing figures between the audited figures in respect of the full financial year ended 31.03.2021 and the year to date figures up to the third quarter of that financial year.

- 1 The unaudited Consolidated Financial Results and Segment Results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at the meeting held on 24th July, 2021.
- 2 The continuing significant brand building costs covering a range of personal care and branded packaged food products are reflected under 'Other expenses' stated above and in Segment Results under 'FMCG-Others'.
- 3 The Group has considered the possible effects that may arise out of the still unfolding COVID-19 pandemic on the carrying amounts of property, plant & equipment, intangible assets, investments, inventories, trade receivables, etc. For this purpose, the Group has considered internal and external sources of information up to the date of approval of the Consolidated Financial Results, including credit reports and related information, economic forecasts, market value of certain investments etc. Based on the current estimates, the Group does not expect any significant impact on such carrying values. The impact of COVID-19 on the Group's financial statements may differ from that estimated as at the date of approval of the Consolidated Financial Results.
- 4 This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

### Limited Review

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The Limited Review, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed and the related Report does not have any impact on the above 'Results and Notes' for the Quarter ended 30th June, 2021 which needs to be explained.

ITC LIMITED Unaudited Segment-wise Revenue, Results, Assets and Liabilities for the Quarter ended 30th June, 2021

(₹ in Crores)

			CONSOLID		
Particulars		3 Months ended	Corresponding 3 Months ended	Preceding 3 Months ended	Twelve Month
		30.06.2021 (Unaudited)	30.06.2020 (Unaudited)	31.03.2021 <sup>#</sup> (Audited)	31.03.202 (Audited
I. Seam	ent Revenue	(		(	(
Ũ					
a)	FMCG - Cigarettes	5802.67	4330.05	6508.43	22557.32
	- Others	3731.40	3378.84	3694.80	14756.88
	Total FMCG	9534.07	7708.89	10203.23	37314.20
b)	Hotels	133.67	24.92	302.35	663.87
,	Agri Business	4109.82 1582.65	3764.56 1026.44	3383.00 1655.91	12882.68
	Paperboards, Paper & Packaging Others	680.26	556.68	641.51	5618.55 2393.90
	Total	16040.47	13081.49	16186.00	58873.20
		4000.75	0055.00	000.00	
	Inter-segment revenue	1863.75	2655.06	903.06	6038.05
	ue from sale of products and services	14176.72	10426.43	15282.94	52835.15
2. Segme	ent Results				
a)	FMCG - Cigarettes	3461.91	2535.24	3895.27	13498.36
	- Others	174.28	129.06	182.91	837.99
	Total FMCG	3636.19	2664.30	4078.18	14336.35
b)	Hotels	(159.61)	(257.39)	(40.26)	(563.87
	Agri Business	195.04	178.66	185.11	918.24
,	Paperboards, Paper & Packaging Others	392.83 205.92	160.11 115.46	323.25 152.39	1098.68 558.69
	Total	4270.37	2861.14	4698.67	16348.09
Less :	<ul> <li>i) Finance Costs</li> <li>ii) Other un-allocable (income) net of</li> </ul>	9.34	15.82	2.88	44.58
	un-allocable expenditure [Note(i)]	(206.28)	(590.56)	(343.43)	(1641.58
	iii) Exceptional items	-	-	-	-
Profit Before	Тах	4467.31	3435.88	5039.22	17945.09
. Segme	ent Assets				
a)	FMCG - Cigarettes	7237.16	7219.47	7257.60	7257.60
,	- Others	12103.57	10325.06	11517.32	11517.32
	Total FMCG	19340.73	17544.53	18774.92	18774.92
		7000.05	7504.40	75.11.00	7544.00
,	Hotels Agri Business	7608.65	7531.43 4611.25	7544.39 5375.51	7544.39 5375.51
,	Paperboards, Paper & Packaging	7538.86	7057.20	7237.93	7237.93
•	Others	1737.07	1602.39	1629.47	1629.47
	Total	41342.88	38346.80	40562.22	40562.22
i	Unallocated Corporate Assets	35834.35	43397.47	33257.08	33257.08
otal Assets		77177.23	81744.27	73819.30	73819.30
. Segme	ent Liabilities				
	FMCG - Cigarettes	2076 62	4929.25	4624.33	4604.00
a) I	- Others	3976.62 2471.14	4929.25 2546.21	2523.00	4624.33 2523.00
-	Total FMCG	6447.76	7475.46	7147.33	7147.33
b) I	Hotels	708.23	781.01	731.34	731.34
	Agri Business	1061.61	1078.50	1053.09	1053.09
	Paperboards, Paper & Packaging	1130.52	930.03	1080.24	1080.24
'	Others Fotal	428.87 9776.99	<u>389.79</u> <b>10654.79</b>	<u> </u>	<u> </u>
	Jnallocated Corporate Liabilities	3122.34	2825.16	2717.75	2717.75
otal Liabilitie	es	12899.33	13479.95	13125.15	13125.15

# The figures for the preceding 3 months ended 31.03.2021 are the balancing figures between the audited figures in respect of the full financial year ended 31.03.2021 and the year to date figures upto the third quarter of that financial year.

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Note (i): As stock options and stock appreciation linked reward units are granted under the ITC Employee Stock Option Schemes (ITC ESOS) and ITC Employee Cash Settled Stock Appreciation Linked Reward Plan (ITC ESARP), respectively, to align the interests of employees with those of shareholders and also to attract and retain talent for the enterprise as a whole, the charge thereof do not form part of the segment performance reviewed by the Corporate Management Committee.

### Notes:

(1) The Company's corporate strategy aims at creating multiple drivers of growth anchored on its core competencies. The Company is currently focused on four business groups : FMCG, Hotels, Paperboards, Paper & Packaging and Agri Business. The Company's organisational structure and governance processes are designed to support effective management of multiple businesses while retaining focus on each one of them.

The Operating Segments have been reported in a manner consistent with the internal reporting provided to the Corporate Management Committee, which is the Chief Operating Decision Maker.

(2) The business groups comprise the following :

FMCG : Cigarettes : Others		Cigarettes, Cigars etc. Branded Packaged Foods Businesses (Staples & Meals; Snacks; Dairy & Beverages; Biscuits & Cakes; Chocolates, Coffee & Confectionery); Education and Stationery Products; Personal Care Products; Safety Matches and Agarbattis; Apparel.
Hotels	-	Hoteliering.
Paperboards, Paper & Packaging	*	Paperboards, Paper including Specialty Paper & Packaging including Flexibles.
Agri Business	-	Agri commodities such as soya, spices, coffee and leaf tobacco.
Others	-	Information Technology services, Branded Residences etc.

(3) Segment results of 'FMCG : Others' are after considering significant business development, brand building and gestation costs of Branded Packaged Foods businesses and Personal Care Products business.

Registered Office : Virginia House, 37 J.L. Nehru Road, Kolkata 700 071, India

For and on behalf of the Board

Dated : 24th July, 2021 Place : Kolkata, India

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Chairman & Managing Director

Website: www.itcportal.com | E-mail: enduringvalue@itc.in | Phone: +91-33-2288 9371 | Fax: +91-33-2288 0655 | CIN : L16005WB1910PLC001985



	Extract of Unaudited Standalone and Consolid	ated Financia	I Results for the (	Quarter ended 30t	h June, 2021		(₹ in Crores)
			Standalone			Consolidated	
SI. No.	Particulars	3 Months	Twelve Months	Corresponding	3 Months	Twelve Months	Corresponding
		ended	ended	3 Months ended	ended	ended	3 Months ended
		30.06.2021	31.03.2021	30.06.2020	30.06.2021	31.03.2021	30.06.2020
1	Total Income from Operations	13388.14	51775.53	10398.57	14687.80	55787.68	11403.59
2	Net Profit / (Loss) for the period (before tax and Exceptional items)	4015.35	17164.15	3128.43	4467.31	17945.09	3435.88
3	Net Profit / (Loss) for the period before tax (after Exceptional items)	4015.35	17164.15	3128.43	4467.31	17945.09	3435.88
4	Net Profit / (Loss) for the period after tax (after Exceptional items)	3013.49	13031.64	2342.76	3344.15	13382.88	2562.73
5	Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	3190.12	13277.89	2337.03	3577.97	13589.79	2576.16
6	Equity Share Capital	1230.88	1230.88	1229.22	1230.88	1230.88	1229.22
7	Reserves (excluding Revaluation Reserve)		57773.70			59116.46	
8	Earnings Per Share (of ₹ 1/- each) (not annualised):						
	1. Basic (₹):	2.45	10.59	1.91	2.66	10.70	2.04
	2. Diluted (₹):	2.45	10.59	1.91	2.66	10.70	2.04

### Note:

a) The above is an extract of the detailed format of the Statements of Unaudited Standalone and Consolidated Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Unaudited Financial Results and this extract were reviewed by the Audit Committee and approved by the Board of Directors of the Company at the meeting held on 24th July, 2021. The full format of the Statements of Unaudited Standalone and Consolidated Financial Results are available on the Company's website (www.itcportal.com) and on the websites of the National Stock Exchange of India Limited (www.nseindia.com), BSE Limited (www.bseindia.com) and The Calcutta Stock Exchange Limited (www.cse-india.com).

b) The Limited Review, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed and the related Reports have been forwarded to the Stock Exchanges. These Reports do not have any impact on the above 'Results and Notes' for the Quarter ended 30th June, 2021 which needs to be explained.

Registered Office : Virginia House, 37 J.L. Nehru Road, Kolkata 700 071, India

Dated : 24th July, 2021 Place : Kolkata, India

For and on behalf of the Board

Chairman & Managing Director

Website: www.itcportal.com | E-mail: enduringvalue@itc.in | Phone: +91-33-2288 9371 | Fax: +91-33-2288 0655 | CIN : L16005WB1910PLC001985

· † 4



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel: +91 22 6819 8000

# Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

### Review Report to The Board of Directors ITC Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of ITC Limited (the "Company") for the quarter ended June 30, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S R B C & CO LLP Chartered Accountants ICAI Firm registration number: 324982E/E300003

SUDHIR MURLIDHAR SONI

Digitally signed by SUDHIR MURLIDHAR SONI DN: cn=SUDHIR MURLIDHAR SONI, c=IN, o=Personal, email=sudhir.soni@srb.in Date: 2021.07.24 18:24:29 +05'30'

**per Sudhir Soni** Partner Membership No.: 41870

UDIN: 21041870AAABH8543

Place: Mumbai Date: July 24, 2021



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

### Review Report to The Board of Directors ITC Limited

- We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of ITC Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), its associates and joint ventures for the quarter ended June 30, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the entities as mentioned in Annexure 1.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review report of other auditor referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



ITC Limited Page 2 of 3

6. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of four subsidiaries, whose unaudited interim financial results include total revenues of Rs. 658.70 crores, total net profit after tax of Rs. 147.63 crores and total comprehensive income of Rs. 153.30 crores for the quarter ended June 30, 2021, as considered in the Statement which have been reviewed by the independent auditor. The independent auditor's report on interim financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the report of such auditor and procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement in respect of matters stated in paragraph 6 above is not modified with respect to our reliance on the work done and the report of the other auditor.

## For S R B C & CO LLP

**Chartered Accountants** ICAI Firm registration number: 324982E/E300003

SUDHIR MURLIDHAR SONI SONI Date: 2021.07.24 18:23:10 +05'30' Date: 2021.07.24 18:23:10 +05'30'

per Sudhir Soni Partner Membership No.: 41870

UDIN: 21041870AAAABI7127

Place: Mumbai Date: July 24, 2021



ITC Limited Page **3** of **3** 

## Annexure-1 - List of subsidiaries / associates / joint ventures

## Subsidiaries

S. No.	Name
1	Russell Credit Limited
2	Greenacre Holdings Limited *
3	WelcomHotels Lanka (Private) Limited
4	Technico Agri Sciences Limited
5	Prag Agro Farm Limited
6	Pavan Poplar Limited
7	ITC Infotech India Limited
8	ITC Infotech Limited, UK *
9	ITC Infotech (USA), Inc.*
10	Indivate Inc. *
11	Landbase India Limited
12	Bay Islands Hotels Limited
13	Technico Pty Limited
14	Technico Technologies Inc. *
15	Technico Asia Holdings Pty Limited *
16	Technico Horticultural (Kunming) Co. Limited *
17	ITC Investments & Holdings Limited
18	MRR Trading & Investment Company Limited *
19	Fortune Park Hotels Limited
20	Gold Flake Corporation Limited
21	Surya Nepal Private Limited
22	North East Nutrients Private Limited
23	Wimco Limited
24	Srinivasa Resorts Limited
25	ITC IndiVision Limited
26	Hobbits International Foods Private Limited
27	Sunrise Sheetgrah Private Limited

\* Represents step-down subsidiaries

## Associates

Name
Gujarat Hotels Limited
International Travel House Limited #
ATC Limited #
Divya Management Limited <sup>#</sup>
Antrang Finance Limited #
Russell Investments Limited #
Delectable Technologies Private Limited

<sup>#</sup> Represents associates of subsidiaries

## Joint Ventures

S. No.	Name
1	Maharaja Heritage Resorts Limited
2	Espirit Hotels Private Limited
3	Logix Developers Private Limited
4	ITC Essentra Limited ^

^ Joint venture of a subsidiary